

| Royal London          | Commission @         | CPC116               |
|-----------------------|----------------------|----------------------|
| ittoyai zonaon        | 25/11/20             | 0.0110               |
|                       |                      |                      |
| Max I                 | Max Chosen I         | Average I            |
|                       |                      |                      |
| This is the           | This is the          | This is the          |
| maximum               | maximum              | average % rate of    |
| commission % rate     | commission % rate    | commission by        |
| that is currently     | that you have        | policy count to be   |
| available to you      | chosen (under this   | payable to you, in   |
| under this agency     | agency code) on an   | each of the years 1  |
| code. It reflects the | individual active    | to 9, on all of your |
| highest initial       | new business         | active new           |
| commission option     | policy in 2019. It   | business policies    |
| that you can          | reflects the highest | (under this agency   |
| choose and            | initial commission   | code) in 2019.       |
| includes indexation   | option, including    | These figures will   |
| as well as any        | the maximum          | be updated on an     |
| offers currently      | bonus commission     | annual basis to      |
| available. This may   | offer, applied on an | reflect the previous |
| not accurately        | individual policy.   | year's data          |
| reflect your          | These figures will   |                      |
| business              | be updated on an     |                      |
| processes as, for     | annual basis to      |                      |
| example, you may      | reflect the previous |                      |
| generally choose a    | year's data.         |                      |
| lower option and/or   |                      |                      |
| sacrifice some        |                      |                      |
| commission to         |                      |                      |
| reduce the price for  |                      |                      |
| your clients. The     |                      |                      |
| 'Max Chosen' and      |                      |                      |
| 'Average' rates       |                      |                      |
| (also shown in this   |                      |                      |
| table and explained   |                      |                      |
| in the relevant       |                      |                      |
| information text)     |                      |                      |
| may also help to      |                      |                      |
| provide an            |                      |                      |
| indication of the     |                      |                      |
| rates of              |                      |                      |
| commission you        |                      |                      |



| typically expect to receive. |              |           |
|------------------------------|--------------|-----------|
| Max I                        | Max Chosen I | Average I |
| YR 1 225%                    | N/A          | N/A       |
| YR2 0%                       | N/A          | N/A       |
| YR3 0%                       | N/A          | N/A       |
| YR4 0%                       | N/A          | N/A       |
| YR5 3%                       | N/A          | N/A       |
| YR6 3%                       | N/A          | N/A       |
| YR7 3%                       | N/A          | N/A       |
| YR8 3%                       | N/A          | N/A       |
| YR9 3%                       | N/A          | N/A       |